

Please describe your short-term and long-term career goals. How will your past professional experience, background, and interests combined with a Babson MBA position you for success in attaining those goals?

My mission statement (such as it is) is elementally simple – formal business-education represents the next logical step in the series of ever-widening concentric spheres of influence and knowledge comprising my career.

This career-journey concerns itself chiefly with degrees of focus. As a nervous summer-intern and subsequent radar systems programmer I experienced the initial joy(s) of tinkering, the critical nature of precision, the rewarding sense of mastery over a single piece of a single project. The inescapable progression of time, tenure and technology saw my role(s) and subsequent contribution(s) expand, introduced me to the heady rush of ownership, the weft and weave of multiple discrete components and initiatives blurring and blending into a complex system. Two startup-company gambles in the e-commerce and telecommunications sectors heralded my first customer- and project/resource-managerial opportunities; here I sampled the prestigious-yet-perilous precipice we call autonomy, as well as sundry logistic/temporal considerations dictating that a task be completed not only correctly, but quickly, cheaply, and (where possible) painlessly. My most recent move to the defense-contract industry has opened my eyes to a greater overarching (service-oriented) mission, and has evolved into a true “leadership” position wherein I serve as architect, innovator and supervisor; those early strife-torn months, coupled with my independent studies of the Burnham-Rosen and McClelland schools of interactive-management and motivational psychology, imparted several hard-fought lessons concerning the elusive notions of “control,” “trust” and “empowerment” thrown around like buzzwords in our twenty-first century American corporate culture.

The ascent has given way to a sort of plateau. A 2004 lateral transfer sees me in a hybrid role spanning infrastructural and information-security organizations, perhaps best described as equal parts Supreme Court Justice and frontier lawman; nowadays I can be found arguing business-case(s) and justification(s) before executive and governmental-sponsor audiences, publishing independent analyses and/or risk-scenarios regarding products, policy and associated proposals, convening and spearheading dedicated tactical teams toward implementation(s) and/or resolution(s), juggling fiduciary and staffing constraints, representing my employer for various advanced R&D/strategic panels, even rolling up my sleeves and jumping back into the (technical) trenches on occasion so as to work out a particularly-thorny problem. I am thirty-one years old. I am triply-blessed. I have come as far as I can.

But it is not enough. There is a third unexplored realm beyond qualitative and quantitative – the stuff of classical theory and causal relationship that links decision with demand, the meta-strategies common to *all* enterprises and projects that link opportunity with structure and vision, the hows and whys of organizational behavior that inspire coups and crusades to persevere and/or perish. It is the Oskar Schindler to my Isaak Shtern. It proffers a host of new heretofore-unseen challenges. It is the next instinctive step of my journey as executive hopeful and lifelong learner.

It is my fervent hope that Babson College sees things the same way. Thank you for your consideration.